

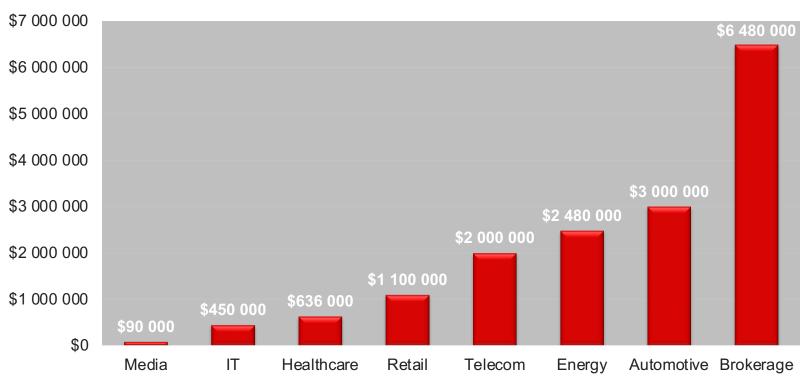
Hitachi Data Protection Solutions

Andrej Gursky

Solutions Consultant CEE April 2024

Downtime is Detrimental

Cost of Downtime in Dollars/Hour



Data Protection Software Evolves to Keep Pace













VeeAM

FalconStor







But Storage for Backup Data Lags Behind

Tapes

- Subject to media failure/loss
- 50% of tapes restores fail
- Time consuming to manage
- Slow backups and restores

Public Clouds

- High costs for access
- Security and privacy concerns
- Limited bandwidth
- Slow system recoveries

Which Leads to Bigger Challenges Overall



Manual efforts introduce risk and are inefficient



Lack of support for hybrid infrastructure limits flexibility



Management complexity, inconsistent policies, and lack of data visibility



Lack of automation slows response times



Weak cyber resiliency exposes risk of ransomware and malware

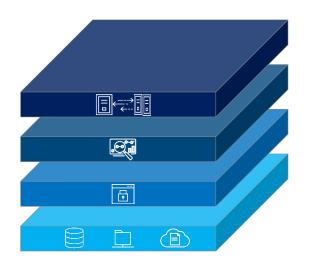


Inability to meet governance regulations such as GDPR A New Approach

Faster recovery, more reliable backups, and enhanced cyber protection while reducing costs



Robust Infrastructure, Software and Services



Nearly instant, disposable, copies of production environment

- Thin Digital Twins with CyberVR
- Simplified administration of data protection processes

 Ops Center Protector
- Efficient, Dependable Backup and Recovery
 HDPS, Commvault, Veeam, Veritas, IBM, Model9, etc.
- Reliable, Secure, Immutable Infrastructure VSP, HNAS, HCP, HCP Anywhere Enterprise

Legendary Hitachi Resilience

30 Years Of Industry Leading Reliability

AVAILABILITY



GLOBAL-ACTIVE DEVICE



CLOUD SUPPORT



3 DATA CENTER



100% Data Availability
Guaranteed

"I have been a Hitachi storage solutions customer for 15 years – their platform has been a game changer for me and my organization"

Scott Crowder, Senior VP and CIO, BMC Software

"These two G1500s are the two most reliable pieces of our infrastructure."

Theodoros Zarros, CTO, Athens Exchange Group

Linked Snapshots

Tiered snapshot copies

- Thousands to over a million copies supported
- Trees of snapshots can be made for incremental testing
- Changes can be propagated back to original master
- Accelerates virtual desktop deployment rollouts

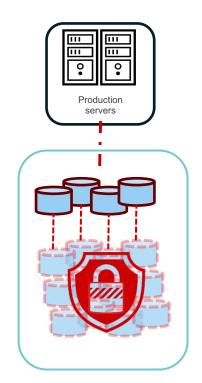
Full or thin, based on need

- For read-only use, only a small amount of capacity needed
- For ongoing use, clones can be read/write
- Copies can be "broken off" and used independently
- Reduces analysis storage costs by up to 97%



VSP Built-in Ransomware Protection

- Data Retention Utility (DRU): VSP fully integrated utility to prevent host writes and array refreshes, reverts or deletions during retention period
- Locks down copies of production data for a defined period of time
- Easy way to protect primary data against ransomware or rogue administrator
- Data cannot be deleted, edited or encrypted during the retention period
- Undo damage by ransomware attacks in seconds
- Can be orchestrated with Ops Center Protector





Ops Center Protector as a Single Orchestration Tool

Large databases

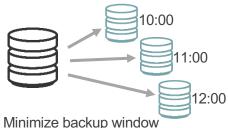
Microsoft SQL Server® Oracle Database Others



Hitachi Storage



Instant Protection



- Create more frequent recovery points

Recovery Copy Services

Disaster Recovery



- Disaster recovery copy and failover management
- Synchronous, asynchronous and active-active
- Local and remote recovery points

Recovery Copy Services

Application Restore



- Instant Restore
- Full, application-aware recovery

Agile Copy Services

Automated Repurposing



HCP Makes Your Data SAFER

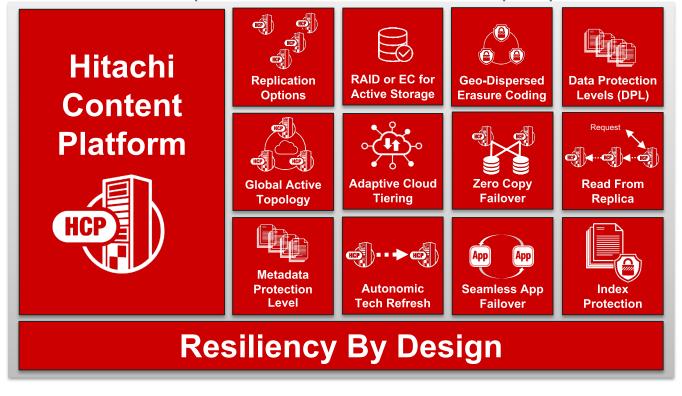
Optimize Protection and Recovery With Industry-Leading Object Storage

- Scale-out and scale-up capabilities on your hardware of choice
- Lower TCO and increase ROI.
- Reduce recovery time
- Integrate with your existing backup applications
- Long- and short-term reliability with WORM, versioning, data integrity checks, and replication



By Maintaining Robust Data Protection

Multi-level data protection, verification and repair processes



- Backup-free content preservation and data protection
- Redundant data and management paths
- Self-configuring and selfhealing
- Automated enforcement, failover, and integrity checks
- Encryption of data tiered to clouds
- Object versioning

With Robust Data Resiliency

Active data protection reduces the backup burden

15 nines of data durability

Each data fragment can survive the simultaneous loss of six drives

One bit lost every 1 trillion years



Amazon only offers 4 nines; ~53 minutes of downtime per year

2 copies of all metadata

Customer-configurable redundant local object copies (2, 3, or 4)

Content validation via hashes and automatic object repair

Replication – offsite copies with automated repair from replica

+

Object versioning – protection from accidental deletes and changes



- 1 Million times more available than AWS S3
- Exceptional data protection

And Built-In Data Security and Privacy



Immutability & Authenticity



Data Privacy and Security



Compliance and Enterprise retention modes

Designate namespace as "compliant" to meet SEC and EU standards

Retention classes, date in object, or deferred options

Object authenticity ensured with cryptographic hash at ingest

Digital signature for incoming files based on MD5, SHA-1, 256, 384, 512

Write Once Read Many (WORM) based immutability

Data at Rest encryption (DARE)

In-line encryption for objects being sent to public clouds

Configurable roles based accessed controls

Each access gateway has its own security mechanisms

Embedded firewall protects all ports not needed for interfaces

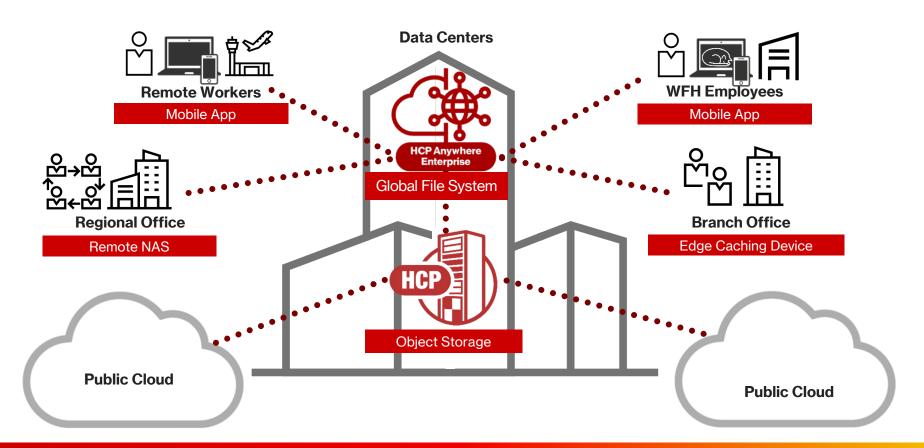
Auditing/Logging of significant events

Discovery via built-in full context metadata search and indexing mechanism

Third-party authored technical compliance validation reports

Data Destruction/Shredding compliant with DOD spec 5520.22-M

From Edge-to-Core



With Backup Provider of Your Choice



Data **Durability** Self-Healing **Objects**



Industry Leading



Integrates With Your Backups



Long-term & **Short-term** Data Retention



Exabyte Scale



Software-Defined

No Vendor Lock-In



Data In-Place Upgrades



Faster RTO and RPO



Hybrid Tier to Public Cloud





VERITAS



VEEAM









SecureAgent Software









Hitachi Vantara + Veeam

Better RPO/RTO



- Recover faster
- Reduce data loss
- Backup faster and more often
- Increase reliability of backups

Robust Cyber Resiliency



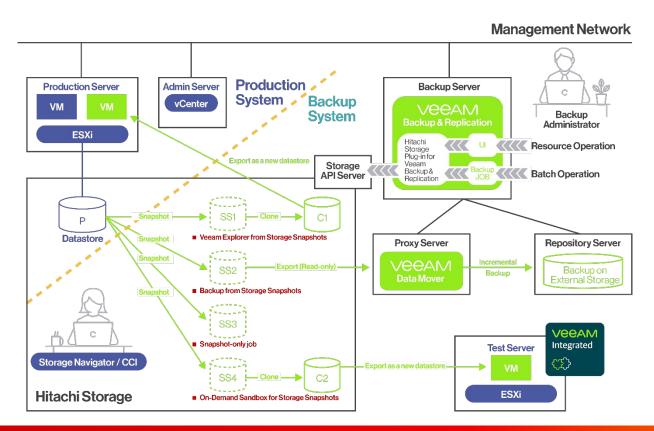
- Harden the OS, VMs, and storage
- Make data immutable
- Retain past versions
- Anomaly and malware scanning

Increased ROI



- Eliminate the hidden costs of tape
- Use backup datasets for analysis
- Improve data governance
- Gain efficiency and scalability

Hitachi Storage Plug-in for Veeam Backup & Replication Snapshot Immutability

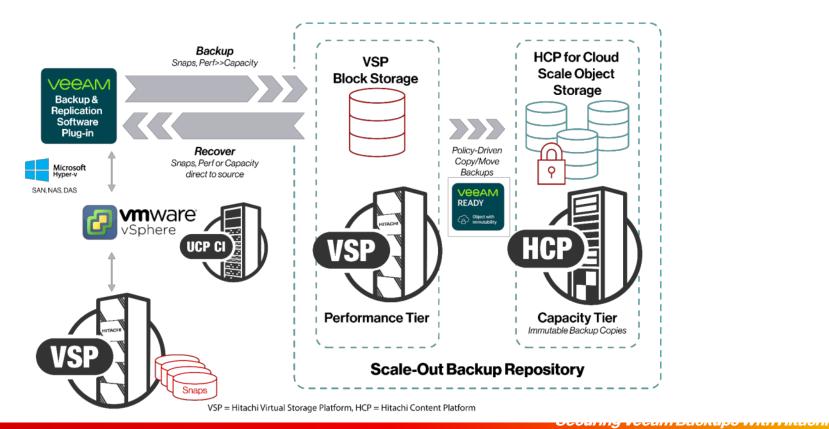


Enables Veeam Backup &
Replication to use a Hitachi
Virtual Storage Platform
Snapshot as a target repository
when protecting/backing up
VMs
Snapshot Immutability

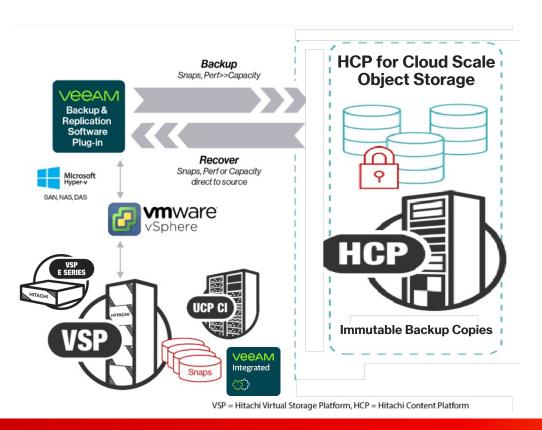


Downloads from Veeam website, and is independent from Veeam B&R release/update cycle

Scalable, Cost-Effective, Immutable Backup & Recovery



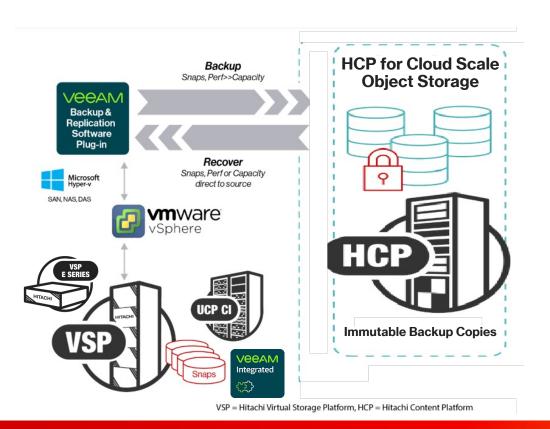
Veeam 12 Direct Integration



Improved V12 Direct to HCP for cloud scale object storage includes:

- Immutability for long-term retention backups
- Improved the way object storage is represented by Veeam
- Recovery directly to source
- Scale out everywhere as object storage
- Improved Rebalance option
- Multiple workloads with one destination

Veeam 12 Direct Integration



Faster backups and restores:

Streamline disaster recovery and lower recovery point and time objectives.

Optimized, immutable storage:

Massively scale capacity, simplify management, and enable faster tiering to immutable data for ransomware protection.

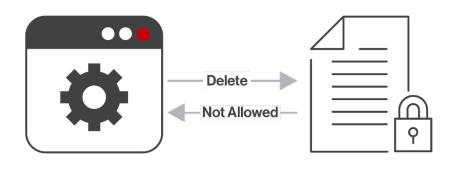
Reduce complexity:

Use Hitachi Content Platform for cloud scale as a single target without the requirement to move data between tiers.

Cost savings:

Deduplication reduces network traffic and storage costs. There are no access costs that are typical with public cloud.

Immutable Backup with HCP S3 Object Lock

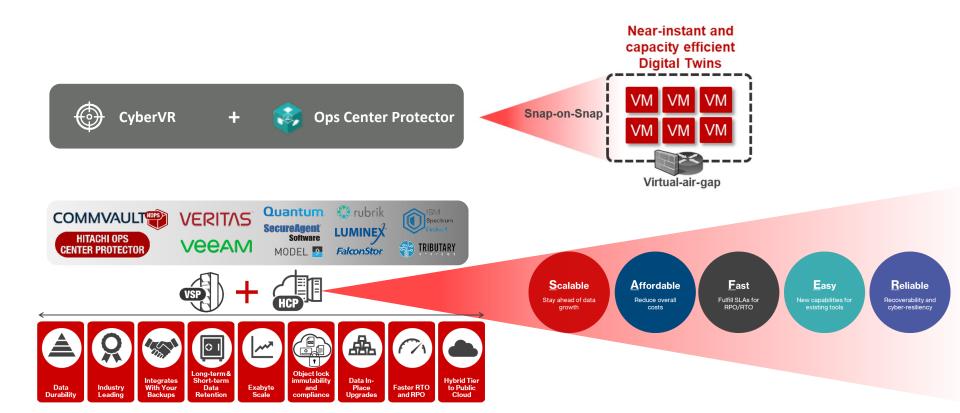


x-amz-object-lock-mode
x-amz-object-lock-retain-until-date

- Prevents a Backup Object From Being Deleted (S3 Object Lock)
- Protection From
 Ransomware Attacks
 + OS365 Policy
 Driven Backup

HCP Delivers Multi-Layer Authentication, Encryption & Locked Objects SEC 17-a, GDPR, HIPAA Compliant

For End-to-End Data Protection and Cyber Resiliency



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Thank You